



Interim Head of Fundraising

Job Pack – April 2026





We're getting to grips with guts. Will you join us?

Thank you for your interest in joining our team at Guts UK.

Guts UK Charity is committed to a world where **digestive conditions are better understood, better treated and everyone who lives with one gets the support they need**. Too many people are suffering or dying in silence or alone. They don't know where to turn for information or support, diagnosis takes too long for many, and treatment can often come too late.

We are the only UK charity covering the whole digestive system. We raise vital awareness of digestive conditions, fund life-saving research, and provide patients and loved ones with expert information and support - we are informed by evidence and expertise, our community, and the patient voice.

We are now in the second year of our five-year strategy with ambitious targets to diversify and grow fundraising income to support the charity's planned development and growth for the benefit of individuals affected by digestive conditions and symptoms. Following a very successful first year, we are looking for an **Interim Head of Fundraising** to lead our fundraising activities including strengthening and scaling voluntary income and lead our fundraising team over the next 9 - 12 months. We're seeking an experience fundraising leader to join our Senior Leadership Team whose skills, expertise, and dedication to our cause can help us reach and support even more people.

This is an exciting time to be joining Guts UK. We look forward to hearing from you.

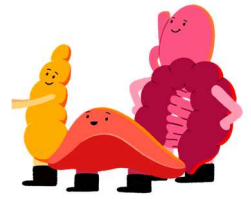


Suzanne Hudson, Chief Executive

Who are Guts UK Charity?

Guts UK is the charity for the digestive system

People are suffering. People are dying.
All because of a lack of knowledge about our guts.



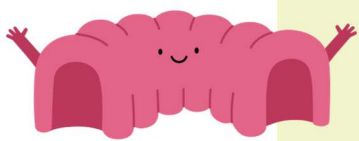
Guts UK is the only charity that covers the digestive system from top to tail, including the gut, the liver and the pancreas. We work actively and collaboratively with other charities across the UK. However, with our own limited resources, we choose to focus particularly on the conditions that have no other specific charity or voice - conditions that are underserved, such as pancreatitis, diverticular disease, irritable bowel syndrome (IBS), childhood gut and liver disease, and digestive cancers.

Our vision is a world where digestive conditions are better understood, better treated and everyone who lives with one gets the support they need.

Our mission is to improve the lives of the millions of people affected by digestive conditions.

We deliver this through **three objectives**:

Providing support and expert information: when armed with the right information, patients can take control of their health and make informed decisions. We provide evidence-based information and guidance to patients, carers and health care professionals.



Raising public awareness: Research shows that 58% of people are embarrassed to talk about their digestive conditions or symptoms. We run campaigns and events to spread awareness and education to empower people to speak up and seek help.

Funding and driving research: We fund awards, grants, prizes and fellowships into the entire digestive system. We involve our patient panel in all our research decisions and in our work on policy, pathways and treatments, and we run Priority Setting Partnerships to ensure research is focused in the areas that will drive the most difference.



Being part of our team



Pay and progression

- We benchmark our salaries and review annually
- We are committed to training and development for all team members and have a budget to support external training and conferences dependent on need.
- We have a performance management process which includes development planning designed to support our employees.

Location and flexible working

- We have offices in London and Huddersfield which are easily accessible by road or public transport. We support hybrid working but attendance in one of the offices is required and minimum requirements will vary depending on the nature of the role. If you are interested in the role and have queries about office-base requirements, please contact us to discuss.
- Home working is fully supported, and necessary adjustments can be made as needed.
- As a small national charity, it is important for us to get together in person as a team. Travel and overnight stays are required for team and other days, with expenses and travel costs met by the charity.
- As a small team, we share the responsibility of representing Guts UK at events and conferences. Again, travel and expenses will be met for authorised work activities.

Benefits and wellbeing

- We offer 27 days annual leave each year (calculated pro-rata for part-time employees), with an additional three days off at Christmas and two at Easter.
- Our Employee Assistance Programme provides mental health support, remote GP access, physio and personal training, legal and financial support alongside savings, discounts, and wellbeing training and courses. These free services are available to you and subject to eligibility criteria, family members.
- Income protection and a Group Personal Pension plan (5% employer contribution).
- We pride ourselves on the health and wellbeing support for our team, a few of whom live with health conditions and have agreed reasonable adjustments to support them in their roles.

Interim Head of Fundraising

Hours*:	4 or 5 day week, 9-12 month contract
Salary*:	Full time £65–£68k (plus £2k London weighting if applicable), pro rata as appropriate
Reports to:	Chief Executive
Location:	London (NW1) or Huddersfield (HD1). Hybrid with one day per week office/in person based.

** Will consider self-employed candidates for the role but this is subject to appropriate experience. Please stipulate clearly in your covering letter if you are applying on this basis.*

About the role

This is an exciting interim (9-12 month) opportunity for a strategic and people focused leader to head up our Fundraising team and help drive meaningful change for people affected by digestive conditions.

This role is primarily focused on strengthening and scaling voluntary income and leading our fundraising team and activities. The postholder will also shape the future fundraising operating model and support a smooth transition to a permanent fundraising lead.

You'll be responsible for leading our small and growing fundraising team delivering exceptional supporter care, ensuring high quality service and operational delivery. With our Chief Executive, you'll develop and implement strategies to support fundraising growth, team performance, and supporter engagement and satisfaction. You'll work collaboratively across the charity.

This is a hands-on role suited to a highly experienced fundraising lead who enjoys working with a growing and developing charity.

Role Summary

Key Responsibilities

- Lead successful implementation of fundraising strategic, operational and budget targets aligned to our 2025-2030 Strategy.
- Drive growth across a diversified voluntary income portfolio, including:
 - Individual & Regular Giving
 - Legacies
 - Corporate and philanthropy partnerships
 - Trusts and Foundations
 - Community and events
 - Digital fundraising and supporter journeys
- Strengthen income pipelines, forecasting, and KPI frameworks, ensuring clarity on short, medium, and long-term revenue generation.

- Embed a culture of performance, accountability, and income optimisation, using data and insight to drive decision-making.
- Identify and unlock new income opportunities, partnerships, and funding streams.
- Lead, support and develop our fundraising team (currently 5 (4.6 FTE) with plans to expand).
- With CEO continue to develop fundraising team operating model to support our strategic goals, including capability analysis and roadmap.
- Report and present to the Board's delegated committee with responsibility for fundraising.
- Work closely with our Communications team to produce creative and engaging content to optimise donor journeys and supporter communications.
- Ensure the fundraising programme adheres to regulation including the Fundraising Code of Practice and GDPR with the highest standard of quality, compliance and best practice in the sector.
- Monitor trends and developments within the sector, to inspire and implement change and performance where necessary.

Wider charity responsibilities

- Work closely and collaboratively with colleagues across the charity for the benefit of our community, service users, and supporters.
- As an interim member of the charity's senior leadership team, contribute to the leadership, planning, and delivery of strategic initiatives and the wider development of the charity.
- Ensure compliance with charity policies and procedures.
- Demonstrate behaviours in line with the charity values and maintain the reputation and standing of the charity.
- Represent Guts UK at events or conferences.
- Other duties as requested by the Chief Executive.

Success Measures

- Delivery of a clear, Board-approved Fundraising Strategy aligned to Guts UK's 2025 -2030 Strategic goals.
- Successful delivery of budget and operational plans/objectives.
- Stronger, more sustainable voluntary income pipelines.
- Improved supporter and beneficiary journeys and experience.
- Effective and smooth transition to permanent leadership.

Person Specification

Experience

- Significant senior leadership experience in fundraising in the charity sector.
- Proven track record delivering fundraising strategies and measurable income and engagement outcomes.
- Demonstrable success across a diversified voluntary income portfolio.

- Experience leading teams through organisational change or transition.

Knowledge & Understanding

- Strong understanding of supporter engagement, audience insight, and behaviour change.
- Knowledge of multi-channel fundraising and modern marketing approaches.
- Understanding of charity sector strategy, governance, and income models.

Skills & Capabilities

- Strategic thinker able to translate long-term ambition into practical delivery.
- Strong leadership and team development capability.
- Commercially and analytically minded with strong planning and forecasting skills.
- Excellent communication, stakeholder engagement, and influencing skills.
- Able to build clarity, confidence, and momentum within teams.
- Collaborative and cross-organisational in approach.

Personal Attributes

- Calm, supportive, and steady leadership style suited to transitional environments.
- High emotional intelligence and strong interpersonal skills.
- Resilient, adaptable, and delivery focused.
- Purpose-driven with commitment to improving the lives of those living with digestive health conditions.

Equity, Diversity and Inclusion

- Equity, diversity and inclusion (EDI) is integral to all we do, not only for all in our Guts community, but also for our staff and volunteers. The team at Guts UK reflects and understands the experience of and the communities we serve.
- Guts UK is an equal opportunity employer. We welcome applications from people with disabilities and from minority groups.
- If you have a disability which means you are unable to meet some of the job requirements, specifically, because of your disability, please address this in your application. If you meet all the other criteria, you will be shortlisted, and we will explore jointly with you if there are ways in which the job can be changed to enable you to meet the requirements.

Notes

- The purpose of this job description is to focus attention on the most important aspects of the jobholder's role. It is not intended to be a complete list of the duties; therefore, it is to be expected that the day-to-day performance of the job will include tasks not listed above. The list of duties for which the jobholder is responsible may reasonably be varied or added to at the discretion of the charity.
- You must be eligible to work in the UK at the time of application. If you are invited to interview, you will be asked to bring the original documentation that proves

your right to work in the UK.

How to apply

Hopefully you are inspired to apply for this role and will join us in helping the UK to get to grips with guts. If there is anything else you want to know about the role or our charity that hasn't been covered, please email Suzanne Hudson our Chief Executive at shudson@gutscharity.org.uk.

- All applications should be submitted on-line through **CharityJob**. We request a CV and a cover letter explaining your skills, experience and what you will bring to the role. Applications will not be accepted without a covering letter.
- **Applications will be reviewed and progressed on a rolling basis** and we will close the advert once a suitable candidate has been identified.
- Interviews will be arranged as soon as feasible for selected candidates. Interviews will be held either in person and/or virtually on Teams.

If you have a disability or health condition and wish to request reasonable adjustments at any stage of the recruitment process, please contact our COO Katie Noon on knoon@gutscharity.org.uk.